

Annex 4

ICT Incubator Team Biographies

Biographies of the Consultant Team

Below are the biographies of the members of the consulting team engaged in this project:

Jeffrey C. Milanette, Team Leader

Jeff Milanette has over 20 years of business and business incubation experience in management, and consulting including several technology business startups, a turnaround, and successful commercialization of software technology through a university spin-off. For several years, Jeff trained Russian technology entrepreneurs in preparation for participating in the Russian Venture Fair and Forum, a skill he developed as President of the New Jersey Entrepreneurs Forum. Founder and first manager of the Rutgers Business Innovation Center, Jeff has also been the lead or support consultant on more than 35 business incubation projects. In 2006-2007, Jeff served on a consulting team engaged by the European Bank for Reconstruction and Development evaluating potential ICT incubators to be established in several countries in the Former Soviet Union, and has provided consulting services to technology entrepreneurs on behalf of the US Civilian Research and Development Foundation. Since 2005, Jeff has served on the US-Russia Innovation Council on High Technology, a bilateral organization fostering the development of innovative activities between the two countries. Jeff has an MBA in finance from George Washington University, and a BS from the US Naval Academy.

Ingrid Rosten, Senior Consultant

Ingrid Rosten is Executive Director of CleanStart (clean energy technology) and MTI (technology) incubators in the Capital Corridor Region of California. She is Senior Consultant to Innovative Partners, Inc. (IPI) providing Governments, Universities, private industry and non-profit organizations feasibility studies, development, management and training developers and staff of incubators and incubation programs. In 1995 Ms. Rosten was Co-founder and Managing Director of the first International Business Incubator (IBI) in Silicon Valley for which she receives global recognition. IBI helped establish 603 companies, created over 2,500 jobs and received over 25,000 visiting delegates. Ms. Rosten provided training programs on incubation, the Vice President and team from El Salvador. In the latter years she spent time supporting the development of foreign government incubators/centers (10). Prior to the creation of IBI, Ms. Rosten was a key member of the team that created international business and engineering exchange programs for Hewlett Packard. As a member of the National Business Incubation Association (NBIA) and Science Parks Innovation Center Experts Group (SPICE), Ms. Rosten continues to expand her connections and knowledge.

Dr. Paul Ross, Senior Consultant

Paul Ross is an accomplished inventor, manager, and entrepreneur. He holds five patents and was Principal Founder and Director of several technology companies while serving as a general manager of an authentication system business for Lucent Technologies. A research psychologist by training, Dr. Ross is the inventor of several security-related systems and wireless telephony devices including a unique finger-imaging sensor chip using capacitance. He has extensive experience in organizational psychology and consulting with early stage companies, and has led systems engineering teams on major development projects for the DOD and for and commercial computer and communications systems. He serves as a member of the Board of Directors and as Chief Technology Officer to AuthX, Inc. A member of the Venture

Association of New Jersey, Dr. Ross holds BA and MS degrees from City College of New York and earned his Ph.D. at Fordham University.

Evan Jones, Senior Consultant

Originally an independent sector Television Producer, Evan Jones launched a multimedia company in the early 90's and his first web company in 1996. Following a spell with a Canadian telecommunications company developing new Internet products, he was part of the management buyout team that successfully spun the division out into a significant new company operating in the Internet & mobile telecommunication fields. Originally a for-profit incubator Manager Evan now runs two incubators in South Wales and mentors a number of others. Passionate about early-stage companies and a regular international speaker on entrepreneurship and business incubation Evan is a Board member of the American National Business Incubation Association.

Karla S. Milanette, Chief Financial Officer

Karla has more than 20 years of financial management, consulting and supervisory experience. From employment and training program design to incubator market research, she has provided planning expertise to public and private organizations. Her background in finance is well-founded, closing major deals in commercial and residential real estate, and authoring business plans and marketing strategies. For the past 15 years, she has provided operational and financial management as business administrator for a large K-12 school district in New Jersey, responsible for a \$110 million operating budget, maintenance of more than a million sq. ft. of real property, a multi-million dollar investment portfolio, and payroll for 800 faculty and staff. Karla earned an MBA in finance from Rutgers University, and undergraduate degree in education from the University of Nebraska.